

**FY 2006 Tribal Youth Program  
February 21, 2006  
Teleconference Transcript**

Operator: Good day, ladies and gentlemen, and thank you for standing by. Welcome to the FY 2006 Tribal Youth Program conference call. At this time all participants are in an interactive mode. And we ask you to please refrain from putting your lines on hold. If you wish to mute your line, please press star then six on your touchtone phone. To open your lines, please press star then six again. Should anyone require assistance during the conference, please press star then zero. I would now like to introduce your host for today's conference, Laura Ansera, the Tribal Youth Program Coordinator.

Ms. Ansera, you may begin your conference.

Laura Ansera: Thank you, Jennifer. Welcome everyone. Pleased to have you on the phone today. I understand we have about nine callers. So we've opened up all the lines and we look forward to hearing from you and the questions you might have with regard to TYP. As you know, the Tribal Youth Program is in the process of -- adopted a registrene on GRASS.GOV. And we have a closing date for that as March 1st in the corner and the actual application due date of April 15th.

Anyway, that we hope that -- we've asked that all of you have read the solicitation and that we can move forward with specific questions you have with regard to the application. In the room I'll let everyone go around the table and introduce themselves. We've got other program managers here as well.

Ruby Qazilbash: Good afternoon. This is Ruby [unintelligible], the program manager with the Tribal Youth Program here at the office of Juvenile Justice.

John Martin: John Martin, GMS support for OJJDP.

Christine Mennen: I'm Christine Mennen [sp] with OJJDP's Tribal Youth Program.

Don Corse: Don Corse [sp], also Program Manager in the Tribal Youth Program at OJJDP.

Laura Ansera: So we welcome all of you. And as we proceed if you would just identify yourselves we're ready to listen to the first question. The lines are open so whoever has a question can just raise their hand. Just jump in.

Paul Tsosie: This is Paul Tsosie from Santa Clara Pueblo.

Laura Ansera: Hi Tsosie, how are you?

Paul Tsosie: I'm doing well. Got a little question here about the form that we're supposed to fill out for the solicitation. I can't seem to download that thing. Do you know how I can get to it?

Laura Ansera: The solicitation itself?

Paul Tsosie: Isn't there a form that has to go with it that I can send back to you all?

Unidentified Speaker: Well, there's a solicitation form that's something like an eight to ten page form -- not form, but a packet of information. That's just the solicitation itself. Is that what you're talking about?

Paul Tsosie: Yeah. They're asking for the Dunn's number and E-Business point of contact and the MPIN number. I was just confused about all that that we have to send in.

Unidentified Speaker: That's all required on under GRANTS.GOV. They have a pretty comprehensive package that you have to fill out for registration. Every organization can get a Dunn's & Bradstreet number. They have town Web site and your employee identification number is your tax identification number for your organization. A comptroller would have something like that.

Paul Tsosie: Okay. I got in touch with my accounting office and they do have the Dunn's number and also the CE -- TCR number. Would that be sufficient enough?

Unidentified Speaker: Yes.

Laura Ansera: Yes.

Paul Tsosie: Okay. All right. Well, I'll go ahead and process it and then e-mail it back or --.

Laura Ansera: No, no, no.

Unidentified Speaker: No. I don't think he understands what to do with it.

Laura Ansera: You need to go on to GRANTS.GOV and actually begin the process of registry.

Paul Tsosie: Okay.

Laura Ansera: And the opportunity number for the Tribal Youth Program is 1307.

Paul Tsosie: And that's the number I would use to identify --?

Laura Ansera: To identify the Tribal Youth Program and begin filling in the required data fields that they have.

Paul Tsosie: Okay. All right.

Ruby Qazilbash: So you'll go to [WWW.GRANTS.GOV](http://WWW.GRANTS.GOV).

Paul Tsosie: Okay.

Ruby Qazilbash: It gives you three different ways that you can search for different funding opportunities, one of which is that funding number that Laura Ansera just mentioned which is 1307. Search that way.

Paul Tsosie: Okay.

Ruby Qazilbash: Search that way and then once you come up to the FY 2006 Tribal Youth Program solicitation, you'll be able to start the registration process from there. You can also print out the solicitation document itself. You can have a paper copy of that in front of you, what all the requirements of the sufficient application are.

Paul Tsosie: Okay. Well, maybe I didn't go as far as I should.

Ruby Qazilbash: You'll need all those things that you mentioned already, like the CCR number and the Dunn's number. You will need t have all of that in front of you when you begin the registration process.

Paul Tsosie: Yeah. All righty. I think that answers what I need to know and then I'll get the thing going.

Laura Ansera: Great.

Ruby Qazilbash: There's also an 800 number for GRANTS.GOV. That might be helpful.

Unidentified  
Speaker: 518-84726.

Ruby Qazilbash: Yeah. It's 1-800-518-4726.

Paul Tsosie: 4726?

Ruby Qazilbash: Yes.

Paul Tsosie: Okay. Okay. I'll keep my eyes open for it. All right. Well, I think that sort of gives me a hand on where to get things going here. So I thank you very much.

Laura Ansera: Thanks, Tsosie.

Paul Tsosie: How is the weather up there?

Laura Ansera: Well, it's cold but clear now.

Paul Tsosie: Okay. We got 57 degree weather down here. Sunshine. No clouds.

Laura Ansera: You better start dancing or something to get this --.

Paul Tsosie: We just had a buffalo deer dance for the children Sunday.

Laura Ansera: Wonderful.

Paul Tsosie: And we've been planning for the adults the first week in March or second week in March. So if you have a chance come on down.

Laura Ansera: That would be great. I'd love to.

Paul Tsosie: Maybe I'll e-mail some fun for you.

Laura Ansera: Okay.

Paul Tsosie: Okay. Thank you.

Laura Ansera: Before we continue do we have CSR on the line?

Susan Jenkins: Yes, we're here.

Laura Ansera: All right. Any of our -- any of our providers, if you'd identify yourselves if you're on the line that way we can introduce you.

Susan Jenkins: Okay. From CSR it's Susan Jenkins and Ursula Merdon [sp]. We're more than happy to talk about the performance measures, data issues, data collection, data submission. Any of those types of things.

Laura Ansera: Great. Thank you, Susan.

Susan Jenkins: You're welcome.

Margaret Flores: You also have Margaret Flores [sp] from Native American Lights Foundation regarding the TNTA provider for Tribal Youth Program.

Unidentified

Speaker: Hi, Margaret.

Laura Ansera: Thanks, Margaret.

Margaret Flores: Hello.

Laura Ansera: Okay. Any other questions?

Lee Whiteplume: Hey, this is Lee Whiteplume. [Unintelligible] First Tribe.

Unidentified

Speaker: Hi.

Lee Whiteplume: How you doing?

Unidentified

Speaker: I'm well, thank you.

Lee Whiteplume: Yeah. I just had a question in regards to the GRANTS.GOV process.

Unidentified

Speaker: Sure.

Lee Whiteplume: I'm having a difficult time I guess registering and getting registered. I was wondering if there was anybody like would be able to offer -- if anybody had done it before, like registered? Just to talk to anybody that actually registered on GRANTS.GOV?

Unidentified

Speaker: Where -- how far along are you in the registration process? Have you begun it already?

Lee Whiteplume: Yeah. Well, I -- we've got to have a Dunn's number. We have the TPIN number. MPIN number. EIN number. And no case code number yet.

Unidentified

Speaker: Okay. I mean, GRANTS.GOV has a very specific package that you have to fill out everything to register. And they say it takes a while to get it done and then to submit it and get it approved. I'm not sure how much information I can give you as to what should be there. You might want -- be better off contacting GRANTS.GOV for that as we mentioned the 1-800 number 800-518-4726.

Lee Whiteplume: Let me write that down. Hold on.

Laura Ansera: Mr. Whiteplume, GRANTS.GOV has a help desk. And so perhaps they would be -- have a better advantage in terms of seeing where you were at in terms of your -- completing your information. So -- they may be able to even walk you through it.

Lee Whiteplume: Yeah, what was their number again?

Ruby Qazilbash: It's 800-518-4726.

Lee Whiteplume: 4726. Okay.

Laura Ansera: Are there any other questions, Mr. Whiteplume?

Lee Whiteplume: I was looking at the breakdown of the \$300,000 for four years. I think that's the one we're eligible for. And we're just going over our current grant as far as like our salary and travel and all that. And it seemed

like \$75,000 is just like barely enough to cover our salary and indirect and we would hardly have anything left I guess for travel to the mandatory workshops that they have in the region.

Laura Ansera: Right.

Lee Whiteplume: And I read in there that they had requested 10 percent of the budget to be earmarked for the -- attending the workshops.

Laura Ansera: That was for evaluation.

Lee Whiteplume: For evaluation.

Laura Ansera: 10 percent, the only requirement that is somewhat set with the percentage is the 10 percent, up to or at least 10 percent for evaluation and getting an evaluation done, which would be 10 percent of the entire appropriation -- I mean, award, which would be in your case up to \$30,000.

Lee Whiteplume: Yeah. And that would be -- I guess the other question would be the evaluation part. I know the Office of Juvenile Justice and Delinquency Prevention, they come out with a report card for stakeholders form. And I was wondering if that would be an adequate form of reporting and I guess capturing and documenting an evaluation?

Laura Ansera: I'm not familiar with that. Can you explain it?

Lee Whiteplume: It's a report card for the stakeholders, Office of Juvenile Justice and Delinquency Prevention. They come up with a -- like how to measure and keep track and document like restitution -- restitution money that the court orders. That would be restitution, how much was paid and how much was owed and fines. How much was ordered. How much was paid. Community service hours. How many hours were court ordered. How many were done. How many were owed?

Unidentified

Speaker: Sir, are you reading that off of a document?

Lee Whiteplume: No, I'm not.

Ruby Qazilbash: I think what -- as far as the evaluation the key thing is that you're going to have to go back and measure our appendix B of the solicitation. That's titled Performance Measures. So it's really the performance measures that are going to drive what kind of evaluation you're going to have as well as which categories you choose to use the funding for. So if you go to appendix B it has the different performance measures that are required per category. For example, for provide -- in category two is provide interventions for court involved youth. Which is what it sounds like you're going to be requesting funding for in this next cycle. So you're going to want to have things like number of programs use and/or families served, number of service hours, and then it gets into some of the information that you were just talking about, number of program youths who offend or reoffend. And then there's one more after that. What am I trying to say here.

Susan Jenkins: This is Susan Jenkins at CSR. It sounded actually like those might have been some of the performance indicators that were developed for the Juvenile Accountability Block Grant program which then would also be relevant for the Juvenile Accountability Discretionary Grant. So that may be what those questions are related to. Under one of the purpose areas for the JABG and Tribal JADG, those were some of the questions or some of the performance indicators that were requested. That may be where they came from.

Laura Ansera: We just weren't familiar with the notebook or the report card concept.

Susan Jenkins: Yeah. They weren't in a report card format, but just listening to those indicators they sounded like that may have been where they came from and those were put forward by OJJDP not for this Tribal Youth program, but that may be where they came from.

Lee Whiteplume: And that's something, I guess, our office or -- yeah, our office would like to pick up and utilize is those forms that they have.

Ruby Qazilbash: And you certainly can. What you just need to go back to is what are you using the funding for under which category. And which questions do you need to ask or what data do you need to gather to prove the effectiveness or the outcomes of the program that you're instituting. So number one is to refer back to the appendix B for the performance measures for this program. Check out the category that you're interested in applying for funding under and check out those performance measures. If you're already collecting data around that, then you can add that in the solicitation and describe the forms that you're already collecting data on and use that as part of the evaluation. You could certainly do that.

Lee Whiteplume: Okay. Cool. That's the only question I had. I just kind of wanted to listen in to see what everybody else had.

Unidentified  
Speaker: Thank you.

Laura Ansera: That's fine. That's fine  
Next question.

Susan Jenkins: Does anyone else have a question?

Lyle Jojola: This is Lyle Jojola with the Pueblo [unintelligible].

Laura Ansera: Hi, Lyle.

Lyle Jojola: Hi, how you doing?

Laura Ansera: Fine, thank you.

Lyle Jojola: My question and I actually have three. The first is underneath the submission for the packet, my question and this is going to be a little bit geared towards more Laura as who should submit this packet? Should it be me or possibly Judge Teller [sp] as far as who she -- who you think would be more appropriate given the circumstances that we're under?

Laura Ansera: Well, it all goes back to the award package. We have the contact person. And Lyle, are you the contact person or is it going to be Judge Teller?

Lyle Jojola: Well, seeing as that -- there is a possibility that, you know, the TYP -- our TYP grant says it expires in September and since there is the possibility that I will no longer be with the Pueblo [unintelligible] come September, then, you know, who -- that's where the question comes from, who would be best to submit this underneath?

Laura Ansera: Then it would Judge Teller.

Lyle Jojola: Okay.

Laura Ansera: The thing is, Lyle, is that Judge Teller will have to pay attention to all of the communication that comes back under GMS. All of the -- you know, the documents that we talked about that you have not had to submit until this time under GMS will have to be submitted under GMS because of FY 2003 all TYP has been accessed through this grant management system. And so you're not familiar with the process. So

we don't do paper copies back and forth anymore. We do everything under GMS. The reports are submitted under GMS. Your SF269's are submitted on line and as much as we can we handle through the electronic system. So if she is going to be -- she is the continuing representative -- you know, representing the tribe, so if she is going to be the one to be opening all of the communication, then she should be the one then listed as the contact person with Judge Benevitas [sp], I'm sorry, Governor Benevitas being the authorizing signatore.

Lyle Jojola: Okay.

Laura Ansera: Okay?

Lyle Jojola: Okay. And my next question is in regards to the Tribal Council Resolution. I noticed that it says a draft. Does that draft have to be actually in a letterhead or actually acknowledged by the Tribal Council?

Laura Ansera: Actually it should state what it is that you're asking for. For example, FY 2006 funds that you're seeking authorization from the Tribal Council to pursue these funds. So it can be on letterhead. The only thing that would be missing would be the signatore. You know, you would be submitting a draft, but once you are awarded, we would ask you to give us the final so that you can then move forward and get a certified document from the Tribal Council.

Lyle Jojola: Okay.

Laura Ansera: Okay?

Lyle Jojola: Okay. The third question comes in line with the evaluators and project design. Do those have to be identified, a specific group or individual before the grant is submitted?

Laura Ansera: No, not necessarily. I think that we're looking at your plan. And we can understand that you're going to seek out services or whatever, but that you would identify that this is what you are going to be including in your evaluation plan.

Lyle Jojola: Okay. And a follow up question on that. Can the -- can a person be part of the -- for example, a college professor be part of the project design and also take part in the evaluation or is that not allowed?

Laura Ansera: I think that's perfectly allowable.

Lyle Jojola: Okay. All right Well, that's all the questions that I have at this point in time.

Laura Ansera: Well, I have a question for you, Lyle.

Lyle Jojola: Yes, ma'am.

Laura Ansera: If this is funded you will continue after October 1, right?

Lyle Jojola: I'm sorry.

Laura Ansera: I said, if this is funded you will still be there after October 1, right?

Lyle Jojola: Well, to be honest with you, Laura, you know, I'm -- I'm trying to pursue other things, so, i.e., law school. So I'm trying to get into law school. So if I get into law school I may be gone by August.

Laura Ansera: Okay.

Lyle Jojola: So that's where this whole question comes in. I'd like to see, obviously, the program continue. I believe we do have a need. You know, basically in the short months that I'm here, I'm trying to turn this thing around and get it going and hopefully --.

Laura Ansera: Well, you've done fine so far and I wish you the best.

Lyle Jojola: Okay. Thank you very much, Laura.

Laura Ansera: Next question.

Lacy McKenzie: Hello.

Laura Ansera: Hello.

Lacy McKenzie: Hi. I just joined. So I'm sorry for being late, but I'll probably call next Tuesday as well.

Unidentified

Speaker: Okay. But can you tell us who you are?

Lacy McKenzie: Yes. My name is Lacy McKenzie. I'm with the Clamouth [sp] Tribes in Clamouth Falls, Oregon. And I just have some confusion about the registration -- the registration date requirement of March 1st and the grant is due or the application March 15th. So I'm not sure if I'm registered. I don't know how to know if I'm registered.

Ruby Qazilbash: Lacy, a couple of other people had questions about the new GRANTS.GOV registration process. So you are not the only one out there that's --.

Lacy McKenzie: Good.

Ruby Qazilbash: -- about it. This is Ruby, by the way.

Lacy McKenzie: Oh, hi, Ruby.

Ruby Qazilbash: Hi. We've been giving everyone the customer support number for GRANTS.GOV because questions about the registration process should go directly to them because -- be helpful to look up where your organization is in the process of registering. Give you that information and help you along the way if you're having problems with the process.

Lacy McKenzie: Right.

Ruby Qazilbash: Just for everyone out there I'll repeat the 800 number. This is for GRANTS.GOV it's 800-518-4726 and we strongly, strongly encourage or suggest to anyone that's having problems with their registration process to call them and find out where you are in the process and what still needs to be done on your end.

Lacy McKenzie: Okay. Thank you.

Laura Ansera: The concern we have is that we've been -- we are aware that it's taking anywhere from three to ten days for the registration to process and finally be approved. And we don't want you to be caught after the first deadline or even after the 15th with an incomplete application. So it's really critical that we -- that you contact GRANTS.GOV just to make sure that you are in the system and that you can proceed with submitting an application before the 15th.

Lacy McKenzie: Okay.

Ruby Qazilbash: Lacy, did you have any other questions?

Lacy McKenzie: No, not at this time.



Ruby Qazilbash: Does anyone else have any questions?

Unidentified

Speaker: Next question.

Ruby Qazilbash: Jennifer, can you tell me how many folks we still have on the line? Can the moderator of the call please tell us how many people are still on the line.

Operator: We have ten that are connected in right now.

Ruby Qazilbash: So there is people out there. Does anyone have any questions? We are here for you.

Laura Wahpat: This is Laura Wahpat calling from the Yakamination [sp]. I'm not sure if it's appropriate to ask specific related question to the grant application?

Ruby Qazilbash: Why don't you go ahead and ask and we'll tell you --.

Laura Wahpat: I wanted to know, is it allowable to apply for the Tribal Youth Grant but the funding would assist two separate programs? One, we are looking at like an attendance officer to assist with probation services, but we're also looking at an advocate for our CASA program?

Ruby Qazilbash: So long as you can prove that what you are proposing answers a need within your community and falls within one or two of the four program categories you can certainly fund more than one kind of position. Does that answer your question?

Laura Wahpat: Yes. Yes, it does.

Ruby Qazilbash: So you just want to make sure that the positions that you are proposing to use funds for would fall under one of those four -- or, sorry, five funding categories. And those are on -- I'm going to refer you back to the solicitation --.

Laura Ansera: I think both of those would fall under the improved, the Tribal Juvenile Justice System category.

Ruby Qazilbash: I definitely think that, you know, a truancy officer or some kind of attendance officer that would help out with juvenile probation, but I wasn't clear on what the second position was that you were talking about.

Laura Wahpat: It would fall under the CASA program as --

Ruby Qazilbash: Oh, CASA. Okay.

Laura Wahpat: -- yeah, advocate -- advocacy for children in court already.

Ruby Qazilbash: Well, you're talking about court appointed special advocates, right, active guardium ad litem [sp] for kids in this --?

Laura Wahpat: Correct.

Ruby Qazilbash: Okay.

Laura Ansera: I think how you present the positions would be important in terms of the application and how it would come under the Tribal Youth Program and how the programs -- not the programs but the positions would benefit an activity under one of these categories -- or activities under the categories.

Ma'am, could you repeat your name?

Laura Wahpat: Laura Wahpat from the Yakamination.

Laura Ansera: I got Yakamination right. AT the end of the Tribal Youth Program discussion I will present more information on another grant that is available. I don't want to focus on it now because I don't want to cause --.

Susan Jenkins: Yeah, confusion.

Ruby Qazilbash: I would take -- I'm going to add just one more thing to that. I would take a look at the -- their suggested types of programs under each of these factors. It's not a menu. It's not an all inclusive list. You can certainly apply for or suggest or propose programs that are outside of that scope, but these give you some ideas of programs under each of the funding categories. So that's -- it's not -- I can't, you know -- you're right that we can't tell you yeah or neigh on that. I can give you the general guidance that I did before that essentially as long as you can prove that it's a justified need within a community you can tie that in and just tie it into one or two of the program categories and draw that connection as best as you can.

Laura Wahpat: Okay. Thank you. That was the only question I had.

Laura Ansera: Okay. Next question.

Katherine Amik: Hi. This is Katherine Amik calling from Alaska.

Laura Ansera: Hi, Katherine, how are you?

Katherine Amik: I'm doing good.

Laura Ansera: Great to hear from you.

Katherine Amik: Yeah. I have questions about registration on -- I was looking at appendix B. It has a checklist of [unintelligible] number, CCR number and A or R and credential providers. We've been -- our tribe was registered with the BJA Grant and my question was, if we have to reregister for the TYP grant or it's just a one time registration?

Unidentified

Speaker: You have already done the registration for a BJA, a previous one, you just have to now apply for the TYP which is opportunity number 1307. So if you've already registered for a previous grant, because BJA I know has used GRANTS.GOV for a year or so and your registration is okay, you just need to apply for the TYP Grant.

Katherine Amik: Okay. TYP Grant and do we need a CCR number for that?

Unidentified

Speaker: Well, you will already have that if you've registered already.

Katherine Amik: Okay. So I don't have to reregister in order for us to go to the TYP --?

Ruby Qazilbash: If you have already registered one you will not need to go through the registration process again, but we're really, again, going to strongly suggest that you call the GRANTS.GOV customer support number to make sure that the registration is in the system. And they can walk you through if anything else needs to be done. They'll be able to tell you that. Or if you're -- there is confusion how you go in and submit the application for the Tribal Youth Program Grant, they can show you where on their screens to do that. So just to repeat that customer support number one more time, it's 800-518-4726. 800-518-4726. And that's for GRANTS.GOV support.

Katherine Amik: Okay. Okay I just wanted to make that clear. Thank you.

Ruby Qazilbash: Thanks.

Unidentified  
Speaker:

Thanks, Katherine.

Laura Ansera: Any other questions on TYP?

Okay. If there are no more questions on the Tribal Youth Program, this is your last call. What I would like to do is now talk a little bit about the FY 2006 Tribal Juvenile Accountability Discretionary Grant Program. We have not had the opportunity to develop this to the extent that we have with TYP in terms of getting the word out. It's a much smaller program. We will be funding about three programs out of this funding. This announcement has been posted and is also available under GRANTS.GOV and the number -- the funding opportunity number that is 1343. So if you want to go in and check this one out it would be very good for you to see if you have a program that might fit into the guidelines for this program.

The Tribal Juvenile Accountability Discretionary Grant Program provides funds for developing and implementing programs that work with holding youth accountable for their delinquent behavior and to strengthen the Tribal Juvenile Justice System. And so this would be -- if you go into this program, it has 16 purpose areas as opposed to TYP's four purpose areas. In this program, you would be able to apply 50 percent of the grant or the cash match for construction. It's not a lot of money, but we're expecting to award three -- I'm sorry, three grants at \$300,000 each for a three year period. So I welcome you to check the GRANTS.GOV opportunity 1343 and get more information on the Tribal Juvenile Accountability Discretionary Grant Program. The acronym for that is Tribal JADG. The deadline for that is April 4th. Registration deadline is March 21st. If you have any questions on that, if you check the Web site for the solicitation it gives you contact information for folk.

Any questions on JADG? JADG mirrors the Juvenile Accountability Block Grant that is funded to states. And two years ago Congress set aside 2 percent of that money to go directly to tribes and so it doesn't come to much, it's just a million dollars a year in terms of funding. So we've only been able to award three grants a year.

Any questions? Last opportunity to ask questions.

Ruby Qazilbash: If not, we'll go ahead and end the call. We've heard from some folks that have tried to access this, the playback, the audio playback of the call that it's not yet been available. So they're aware of it. Technical problem and they're working on it. But I'm going to go ahead and give you the number if you feel like you've missed something or just want to hear whatever we talked about today repeated you can call 888-266-2081 and the access code was the same one that you used for today's call, which is 834330. That information is also on the TYP Web site. And we will be back here next Tuesday, same time for one last call before the registration due date of March 1. So it's February 28th, 2:00 p.m. on Tuesday, and that's Eastern standard time and we hope to answer anymore questions that folks have then.

Laura Ansera: Okay. I want to remind you of the 1-800 number for calling the GRANTS.GOV help desk. 1-800-518-4726. It's an important number. If you're encountering problems with anything on GRANTS.GOV. And in addition to that, if you access the OJJDP Web site and access the Tribal Youth Program web page, there are additional documents there that are being posted and will be available to help with planning and the application and other information and that will be available soon. So there is other information available on the Tribal Youth Program Web site.

With that, I appreciate everyone's interest in calling today and hope that you will follow up with a call if you have additional questions.

Thank you.